

Budget Detail Request - Fiscal Year 2016-17

Your request will not be officially submitted unless all questions and applicable sub parts are answered.

1. Title of Project: ACORN CLINIC: HealthCare Safety Net in North Florida

2. Date of Submission: 12/10/2015

3. House Member Sponsor(s): W. Cummings, W. Perry

4. DETAILS OF AMOUNT REQUESTED:

a. Has funding been provided in a previous state budget for this activity? Yes

If answer to 4a is ?NO? skip 4b and 4c and proceed to 4d

b. What is the most recent fiscal year the project was funded? 2014-15

c. Were the funds provided in the most recent fiscal year subsequently vetoed? No

d. Complete the following Project Request Worksheet to develop your request (Note that Column E will be the total of Recurring funds requested and Column F will be the total Nonrecurring funds requested, the sum of which is the Total of the Funds you are requesting in Column G):

FY:	Input Prior Year Appropriation for this project for FY 2015-16 <i>(If appropriated in FY 2015-16 enter the appropriated amount, even if vetoed.)</i>			Develop New Funds Request for FY 2016-17 <i>(If no new Recurring or Nonrecurring funding is requested, enter zeros.)</i>			
	Column: A	B	C	D	E	F	G
Funds Description:	Prior Year Recurring Funds	Prior Year Nonrecurring Funds	Total Funds Appropriated <i>(Recurring plus Nonrecurring: Column A + Column B)</i>	Recurring Base Budget <i>(Will equal non- vetoed amounts provided in Column A)</i>	INCREASED or NEW Recurring Requested	TOTAL Nonrecurring Requested <i>(Nonrecurring is one time funding & must be re-requested every year)</i>	Total Funds Requested Over Base Funding <i>(Recurring plus Nonrecurring: Column E + Column F)</i>
Input Amounts:					731,750	0	731,750

e. New Nonrecurring Funding Requested for FY 16-17 will be used for:

f. New Recurring Funding Requested for FY 16-17 will be used for:

5. Requester:

a. Name: Candice King

b. Organization: Alachua County Organization for Rural Needs, Inc. (dba ACORN Clinic)

- c. Email: cking@acornclinic.org
- d. Phone #: (352)485-1133 Ext. 20

6. Organization or Name of Entity Receiving Funds:

- a. Name: Alachua County Organization for Rural Needs, Inc.
- b. County (County where funds are to be expended) Alachua, Baker, Bradford, Clay, Columbia, Duval, Gilchrist, Levy, Marion, Nassau, Putnam, Saint Johns, Union
- c. Service Area (Counties being served by the service(s) provided with funding) Alachua, Baker, Bradford, Clay, Columbia, Duval, Gilchrist, Levy, Marion, Nassau, Putnam, Saint Johns, Union

7. Write a project description that will serve as a stand-alone summary of the project for legislative review. The description should summarize the entire project's intended purpose, the purpose of the funds requested (if request is a sub-part of the entire project), and most importantly the detail on how the funds requested will be spent - for example how much will be spent on positions and associated salaries, specifics on capital costs, and detail of operational expenses. The summary must list what local, regional or statewide interests or areas are served. It should also document the need for the funds, the community support and expected results when applicable. Be sure to include the type and amount of services as well as the number of the specific target population that will be served (such as number of home health visits to X, # of elderly, # of school aged children to receive mentoring, # of violent crime victims to receive once a week counseling etc.)

ACORN CLINIC: HealthCare Safety Net in North Florida LBR: Please support healthcare safety net clinics located in Alachua and Duval counties serving low-income residents from over thirteen counties in north Florida. The clinics saw 9,825 patients with 25,000 visits in 2014. These patients are people we depend upon every day (store clerks, construction workers, housekeeping staff, groundskeepers, health aides, farmers, security guards, teaching aides, day care workers, restaurant staff, and office clerks). They pay taxes. Yet they do not have access to health insurance. The safety net clinics/services included in this LBR provide a unique service learning opportunity for professional healthcare students while increasing access for our most vulnerable citizens.

Purpose of the project: Provide support to selected healthcare safety net clinics located in Alachua and Duval counties, serving residents from over thirteen counties in north Florida. The clinics provide an excellent learning experience AND greater access for low-income uninsured or underinsured citizens. The 2014 Legislature provided LBR funding to assist in reinstatement of healthcare training programs in high need communities. Administered through the Department of Health, over the one-year time period of this contract we exceeded the deliverables by over 65%.

The safety net clinics, training programs, funding requested for each are listed below:

ACORN Clinic:

- 1. Medicine

?	Medical Director and Clinical Staff:	\$ 60,000
?	Volunteers? professional liability insurance:	\$ 5,000
2.	Mental Health: .50 FTE for Licensed Clinical Social Worker	\$ 34,000
3.	Clinical Pharmacy: .20 FTE Pharmacist	\$ 37,750
4.	Dentistry: 1.0 FTE Dentist	\$205,000
5.	Grant administration	\$ 15,000
Archer Family Health Care		
1.	Mental Health: .30 Psychiatric Nurse Practitioner	\$ 33,000
UF Mobile Outreach Clinic		
1.	Medicine: Medical Director and Clinic staff	\$ 53,000
Sulzbacher Center for the Homeless, Dental Clinic		
1.	Dentistry: 1.0 FTE Dentist	\$205,000
Helping Hands Clinic		
1.	Medicine: Clinic staff	\$ 30,000
2.	Mental Health: Clinic staff	\$ 10,000
Volunteer Healthcare Coordinator		
1.	Medicine: Volunteer Coordinator	\$ 19,000
2.	Mental Health: Volunteer Coordinator	\$ 6,000
3.	Dentistry: Volunteer Coordinator	\$ 19,000
TOTAL REQUEST:		\$731,750

History: Safety net healthcare clinics in Alachua and Duval counties have a strong history working with the University of Florida to expand healthcare services in the safety net with student volunteers and serving as a training site for healthcare students. The safety net clinics provide an excellent learning experience and exposure for the students to underserved residents and associated health disparities. They improve access to healthcare by locating their services in high need communities. Further, healthcare services are either FREE or provided at substantially reduced fees.

Target Population: The state of Florida is not assisting a portion of our neediest residents. These are the citizens that would have been covered by an expansion of Medicaid, and are not eligible for subsidies through the Affordable Care Act because their household income is below 100% of the Federal Poverty Level. Without assistance, this group of citizens--low income and uninsured -- are only served by our already overwhelmed safety net clinic system OR the highly expensive and ineffective (for long-term care) emergency room alternative. These low-income uninsured or underinsured residents have limited access to

affordable healthcare: medical, dental, mental health, disease management, and case management. Counties served by this LBR include, but are not limited to: Alachua, Baker, Bradford, Clay, Columbia, Duval, Gilchrist, Levy, Marion, Nassau, Putnam, St. Johns, and Union.

Benefit to the State of Florida: The ability to conduct health professional preceptorships is an invaluable asset to this state. We are growing tomorrow's health providers today. Each of the clinics in this LBR are officially sanctioned satellite training sites for the University of Florida Health Science Center colleges. Several are also a service learning site for Santa Fe College.

This LBR will provide funding for expansion of services in the healthcare safety net through UF faculty supervision of student healthcare training at selected safety net clinics. Benefits include: (1) Improved access to healthcare through clinic locations and affordable costs. (2) By serving as a medical and/or dental home for low-income, uninsured patients, the state avoids expensive and ineffective (for long-term care) emergency room visits. (3) Improved access to family planning that reduces current expenditures due to prenatal care, labor and delivery and post partum costs, but also for the high percentage of premature births prevented in this high risk population, reduces ongoing costs to health care for children with special needs as well as education costs related to special education. (4) Increased healthcare training programs in rural and/or underserved settings, thereby encouraging future healthcare providers to practice and/or volunteer in these settings. In each safety net clinic listed, the requested program support was previously provided by the University of Florida and/or Santa Fe College with Area Health Education Center (AHEC) funding before cuts resulted in service reductions at these sites.

Return on Investment: The State of Florida will receive the benefit of over \$1.3 million annually in the value of professional services provided through healthcare service learning. In addition, each of the safety net clinics in this project clinic leverage donations of cash, in-kind services, equipment and medicines to serve the patients in the 13 county service area in northern Florida. Each of the safety net clinics in this project has a successful record of obtaining grants from foundations, civic organizations, and local and federal government to assist them in meeting their mission of providing healthcare access to low-income residents. The UF Mobile Outreach Clinic conducted an analysis using a Harvard methodology and showed a \$34.44 return on investment (ROI) for every dollar invested in their clinic services.

DETAILS INCLUDE:

1. Volunteerism: Effectiveness is magnified by "time philanthropy" --the dollar value of time/expertise that is provided for FREE at each clinic site. For example ACORN Clinic leveraged over 9,000 volunteer hours valued at \$1.1 million in 2014. This doubled the value of ACORN Clinic operations.

2. Donations: Equipment, supplies, and medicines donations are facilitated by the safety net clinics. For example, for ACORN Clinic's 1,000 medical patients, our staff applies for/processes over \$ 750 thousand dollars in medicines donated directly from pharmaceutical companies to qualified patients " on average, \$800 of FREE medicines per patient.

3. Cash donations and grants: Several of the safety net clinics, are non-profit 501(c) (3) organizations making them eligible for tax-deductible donations as well as grants to non-profits. Access to these additional funding sources is a critical part of providing more services. For example, in 2014, for every dollar of patient fees collected, ACORN Clinic was able to match this amount through grants and donations, including United Way.

4. Avoided expenditures from unnecessary emergency room visits: Avoiding unnecessary emergency room visits is a well-accepted method to quantify the fiscal impact of patients receiving services at a healthcare safety net clinic. For example, the UF Mobile Outreach Clinic Bus recently surveyed its patients to determine those that were "very likely" to go to the emergency room for their current health issue IF they had not been treated at the Mobile Outreach Clinic Bus. The expenditures avoided for the clinic's 3,500 uninsured patients are estimated to be \$4.95 million per year.

5. Emergency room visits for dental problems: According to data collected by the UF College of Dentistry, in Alachua County there were 2,580 emergency room visits for dental problems in Alachua County over a one-year period. The total charges for this care were \$4.12 million, a median charge of \$761 per patient. Forty percent of those visits were for self-pay (uninsured) patients, many of whom are unable to pay. The Sulzbacher Center in Duval County collected similar statistics. Approximately 25% of their patients reported that they had been to the emergency room for a dental issue. Over 50% of their dental patients said they did NOT go to the emergency room because they were treated at the Sulzbacher Dental Clinic. Access to affordable dental care is a huge gap in our community resulting in large and avoidable costs to the healthcare system.

6. Improved access to family planning that reduces current expenditures due to prenatal care, labor and delivery and post-partum costs, but also for the high percentage of premature births prevented in this high risk population, reduces ongoing costs to health care for children with special needs as well as education costs related to special education.

7. Local Government Support: The healthcare safety net clinics in this budget request have gone FIRST to their local governments to support ongoing operation costs in serving local residents. For example, in Alachua County, county government has provided annual support of over \$170,000 annually to healthcare safety net clinics included in this request. That amount was increased by \$319,264 for FY2016 from an indigent healthcare sales surtax fund. This county funding resulted in a LOWERED LBR request this year than previously. Further, the City of Gainesville provides an additional \$22,500 annually to healthcare safety net clinics included in this request.

8. Federal grant awards: State and local support demonstrate commitment to projects for which federal grants proposals are submitted. For example, by leveraging state and local contributions, Archer Family Health Care has secured an average of \$275,000 per year in U.S. Health Resources and Services Administration grants for the last nine years.

Service Statistics: The 2014-15 appropriation was administered through the Florida Department of Health. Over the one-year time period of this contract, we exceeded the deliverables by over 65%. In four areas of service (medical, dental, behavioral health, pharmacy), deliverables included:

1. Total Student Health Care Trainee Hours
2. Total Faculty/Health Care Provider Supervisory Hours
3. Number of Students Supervised
4. Number of Supervising Faculty/Staff

Four safety net clinics were included in the 2014-15 appropriation: ACORN Clinic, UF Archer Family Health Care Clinic, UF Mobile Outreach Clinic Bus, and Sulzbacher Center for the Homeless, Inc. For the full contract year, the following performance measures were achieved:

1. Student Trainee Hours ? EXPECTED: 14,380. ACHIEVED: 24,228. Exceeded contract by 65%.
2. Faculty Supervision Hours -- EXPECTED: 7,636. ACHIEVED: 12,450. Exceeded contract by 63%.
3. Number of Students Supervised ? EXPECTED: Not specified ACHIEVED: 456
4. Number of Supervising Faculty/Staff ? EXPECTED: 20. ACHIEVED: 48. Exceeded contract by 140%.

8. Provide the total cost of the project for FY 2016-17 from all sources of funding:

Federal: 553,756

State: 270,529 (Excluding the requested Total Amount in #4d, Column G)

Local: 1,134,181

Other: 50,000

9. Is this a multi-year project requiring funding from the state for more than one year?

Yes